



CONSULTING SERVICES TO MEET MISSION GOALS

GSA Schedule 874 - MOBIS

The General Service Administration's Mission Oriented Business Integrated Services (MOBIS) contract vehicle offers a full range of management and consulting services that can improve a federal agency's performance and its endeavor in meeting mission goals.



Your business challenges

Federal agencies are facing new demands at a faster pace than ever before. The five pillars of the new management agenda have challenged federal agencies to lower the cost of government, provide unprecedented transparency, engage citizens and accomplish it through a safe and secure computing environment 24x7. EDS delivers innovative solutions enabling continuous enhancement of mission performance so government agencies can meet their strategic goals.

How we can help

MOBIS offers online access to contract ordering information, terms and conditions through GSA Advantage!™ which features up-to-date pricing. EDS' MOBIS business solutions are designed to help agencies raise the quality, timeliness and efficiency of government service.

What you can achieve

Through our unique experience serving a broad range of public-sector organizations, EDS, an HP company, brings value by integrating business expertise with technology. Because we take a flexible approach, we are able to develop specialized solutions that help agencies better manage costs, improve performance, leverage intellectual capital and enhance public service. We have provided consultation services to federal agencies for more than 20 years, helping them conform to and support the government's system-wide model of management excellence and performance improvement.



Mission Oriented Business Integrated Services:

Online access to contract ordering information, terms and conditions, and up-to-date pricing are available through GSA Advantage!™, a menu-driven database system. Find out more about GSA Advantage!™ at: <http://www.gsa.gov/advantage>.



FEDERAL SUPPLY SCHEDULE FOR INDUSTRIAL GROUP 874 FSC CLASS 8742	
Contract Number	GS-10F-0003J
Contract Period	October 7, 1998 through September 30, 2012
Contractor	Electronic Data Systems Corporation (EDS) 13600 EDS Drive Herndon, Virginia 20171-3225 Internet Address/Web Site: www.eds.com/gsamobis
DUNS Number	07-781-7617
CAGE Code	1U305
Business Size	Large

ABOUT EDS

EDS, an HP company, is a leading global technology services provider, delivering business solutions to its customers. EDS founded the information technology outsourcing industry nearly 50 years ago. Today, EDS delivers a broad portfolio of information technology and business process outsourcing services to clients in the manufacturing, financial services, healthcare, communications, energy, transportation, and consumer and retail industries, and to governments around the world.

On September 23, 2009, Electronic Data Systems, LLC (EDS) began doing business as (“dba”) “Electronic Data Systems, LLC, dba HP Enterprise Services”. EDS has not changed its legal name, and EDS is still the bidding and contracting party for purposes of contracts awarded to Electronic Data Systems, LLC (EDS).

For more information on ordering from Federal Supply Schedules visit www.gsa.gov.

The following telephone number(s) can be used by ordering agencies to obtain technical and/or ordering assistance from EDS.

Technical/ordering assistance:

Kitty Klaus
Program Manager
Telephone: (703) 742-1825
Fax: (703) 733-3608

Contract assistance:

Daniel Presler
Contract Administrator
Telephone: (703) 742-1960
Fax: (703) 742-2674

EDS MOBIS Consultation Services (SIN 874-1)

EDS consultants are committed to helping federal agencies develop, launch and monitor the progress of comprehensive performance improvement initiatives. Our consultants work in concert with federal agencies to build and implement strategic, enterprisewide business plans as well as specific process and productivity improvement initiatives. Equally important, we help agencies create performance measures and indicators to track the progress of their improvement efforts.

EDS consultants assist with key support activities such as organizational assessments, program audits and quality improvement programs. We also offer customized instruction to help leaders implement change, resolve issues and enrich employee productivity. Reporting and analysis are included in our consulting offering. EDS documents proposed developmental, consultative or implementation efforts as required.

EDS MOBIS Survey Services (SIN 874-3)

EDS provides expert consultation and assistance and supplies all deliverables required for surveying within the context of MOBIS. Our consultants create customized surveys in order to provide the greatest business value to each organization. We incorporate the latest advances in survey design, development and analysis. And we produce detailed reports that provide client agencies with valuable tools such as graphic results summaries and analyses of non-response. Consequently, federal agencies receive trustworthy information and acquire penetrating insight into the skills, attitudes and behaviors of their personnel. EDS surveyors brief agency personnel on results, recommendations and follow-up actions as required.

Services offered on EDS MOBIS:

- Activity-based costing
- Benchmarking
- Business process design and improvement
- Change management and communication planning
- Electronic business planning and assessment
- Enterprise resource planning and assessment
- Financial management and functional economic analysis
- GPRA performance measures design
- Human resource assessment and intellectual capital development
- ITMRA and CIO services
- Knowledge management program implementation
- Logistics and supply chain management
- Organizational transformation
- Performance management planning and implementation
- Strategic and business planning
- Behavioral surveys
- Organizational surveys
- Skills surveys
- Statistical sampling
- Survey administration

Ordering and Payment Information

Special Item Numbers:	SIN 874-1 - Consultation Services SIN 874-3 - Survey Services
Maximum Order:	\$1,000,000 (maximum order threshold)
Minimum Order:	\$300
Geographic Coverage:	The United States, the Commonwealth of Puerto Rico and all U.S. territories
Point of Production:	Herndon, Virginia
Prices Shown Herein:	Net (discount deducted)
Quantity Discounts:	Negotiated on a task-by-task basis based on size and complexity of the scope of work
Prompt Payment Terms:	Net 30 days
Use of Government Purchase Card:	EDS will accept the government purchase card for payments equal to or less than the micro-purchase threshold for oral or written task / delivery orders. Government purchase cards will be acceptable for payment above the micro-purchase threshold. In addition, the bank account information for wire transfer payments will be shown on the invoice.
Government Purchase Card Acceptance Terms and Conditions:	If EDS declines to accept a purchase card order for any reason, EDS shall return the order by mail or other means of delivery within five work days from receipt.
Discount for Payment by Government Purchase Card:	None
Foreign Items:	Not applicable
Time of Delivery:	30 days or as stated on order (Expedited delivery, overnight or 2-day delivery, or other urgent requirements not applicable)



Contract Number:

GS-10F-0003J

Sponsor:

General Services Administration (GSA)

Web site:

www.eds.com/gsamobis

EDS MOBIS unit pricing:

Year 12 (10/01/08 - 9/30/09)		Year 13 (10/01/09 - 9/30/10)	
Labor Category	Hourly Labor Rate	Labor Category	Hourly Labor Rate
Managing Business Consultant	\$228.70	Managing Business Consultant	\$235.56
Senior Business Consultant	\$193.92	Senior Business Consultant	\$199.74
Business Consultant	\$152.05	Business Consultant	\$156.61
Associate Business Consultant	\$104.13	Associate Business Consultant	\$107.26
Service Delivery Leader	\$200.98	Service Delivery Leader	\$207.01
Performance Specialist	\$193.92	Performance Specialist	\$199.74
Technology Specialist	\$147.25	Technology Specialist	\$151.67
Technical Writer/Editor	\$87.03	Technical Writer/Editor	\$89.64
Administrative Support	\$64.89	Administrative Support	\$66.84

End-to-end solutions:

- Consulting services
- Business process improvement
- Organizational transformation
- Survey services

Agency service fee:

Industrial funding fee of 0.75 percent paid to GSA on all task orders included in prices

Contract types supported:

- Firm fixed price
- Labor hour

Performance period:

10/1998 - 09/2012

Contact

Kitty Klaus
 EDS
 13600 EDS Dr.
 Herndon, Virginia 20171
 phone: 703.742.1825
 e-mail: kitty.klaus@hp.com
 www.hp.com/enterprise/gov/
 gsamobis