



>> Leverage knowledge across the extended supply chain

eds.com

Gain control of costs, shorten time to market and increase productivity across the entire supply chain. Transform your business with solutions that help you design, build and service aerospace and defense parts and products.

EDS experience spans all A&D segments

Transportation

More than 9,000 employees dedicated to our airline clients

The largest airline services provider – second only to the airlines

Manufacturing

More than 20,000 employees dedicated to serving the manufacturing sector

More than 220 manufacturing clients in more than 40 countries

30+ years of manufacturing industry experience

Defense

More than 6,000 employees dedicated to our defense accounts

Large provider of services to defense departments globally

Facing the productivity challenge

Productivity is at the heart of most aerospace and defense industry challenges today, and it's also affecting the manufacturing side. Organizations are looking for solutions to help them reduce and manage costs, and shorten their time to market. For ways to turn globalization into a competitive advantage. Increasing supply chain visibility, flexibility and integration is more critical than ever, as is servicing aftermarket customers more efficiently. These challenges require greater sharing of knowledge across the extended supply chain.

Rely on industry insight and expertise

EDS has extensive experience in all manufacturing disciplines – from engineering and design to digital manufacturing operations to sales and aftermarket services. We combine deep industry insight and technical innovation to deliver high-value business processes and IT services. By relying on our capabilities, aerospace and defense manufacturers can focus on their key business issues and the products and services that distinguish them in the marketplace.

The need for transformation

Industry mergers and acquisitions resulted in disparate and outdated systems that hinder an organization's ability to adapt to a changing business environment. That's why an IT transformation is critical to achieving desired business benefits. EDS focuses on building for the future – reducing current operational IT expenses that can be reinvested for your strategic business priorities. We give you the flexibility and agility you need to profitably grow your business.



Delivering measurable results

EDS' proven manufacturing strategies and solutions have helped our clients achieve significant results:

- Save 15 to 30 percent on IT and engineering costs
- Lower overall IT operational expense on an ongoing basis
- Reduce product introduction costs by 35 to 50 percent
- Reduce capital asset requirements by 10 percent
- Save 10 to 15 percent on procurement
- Increase revenues from new technologies and services by 10 to 20 percent

You're in capable hands

EDS has the size, scope and expertise to handle the smallest details of some of your most important functions. Here is what we do for our manufacturing clients alone:

- Manage about 5,500 changes (including application updates and plant changeovers) monthly
- Monitor approximately 4 million plant production points and 2,500 metrics monthly
- Manage IT operations for 452 on-site and off-site data center locations and 159 manufacturing plants
- Support nearly 720,000 desktops
- Manage more than 2 billion customer interactions annually in 41 languages
- Respond to more than 5 million help desk support calls annually in 24 languages
- Manage about 250,000 applications

Solutions that yield business results

In addition to IT consulting, business process outsourcing, and management and IT outsourcing, EDS offers a full-service approach with solutions that support aerospace and defense manufacturers in these key areas:

Product Lifecycle Management – Maximize people, technology and processes across the extended supply chain to manage design, development, production and aftermarket service. Improve product quality, increase speed to market and reduce costs with tools for change and configuration management, digitalization, technical writing and visualization.

Digital Manufacturing Operations – Improve your ability to manufacture your product designs. Create a virtual version of a factory online, simulate the manufacturing process and visualize problems before releasing a product design for assembly.

Aftermarket Services – Reduce costs and create new revenue streams from aftermarket operations as you enhance quality and service. Improve productivity, and cut turnaround time and inventory costs by 20 to 35 percent. Capture new revenues by completing service contracts and renewals on a timely and profitable basis.

Contact

EDS
5400 Legacy Drive
Plano, Texas 75024-3199
phone: 1 800 566 9337
visit: eds.com
e-mail: info@eds.com