



Committed to Utilities

EDS is committed to the energy industry.

We are one of the top service providers in the energy industry, with more than 25 years experience, servicing 75 clients worldwide.

We help energy companies improve operations through advanced technology and proven business processes.

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In today's complex business environment, technology can become a great differentiator – the thing that enables one utility to adapt for change and succeed while others fail. EDS, an HP company, offers business-enhancing solutions to help utilities transform their IT strategies to control costs and reduce risk.

History and experience at work

EDS founded the information technology (IT) outsourcing industry 45 years ago and has served the energy industry for 25 of those years.

- EDS was one of the first utility outsourcers and an IT provider during electric power deregulation in the UK.
- We gained expertise in automated metering from our work with client Detroit Water and Sewage Department.
- EDS owns intellectual property for industry solutions in hydrocarbon accounting, pipeline management, digital oil fields, smart gas stations, RFID and electric utility liberalized data exchanges.

Adding value for European utility companies

Liberalization is creating several challenges for European utilities. There are new regulatory requirements. They're facing stronger competition, and must improve customer care to acquire and retain customers.

EDS understands those issues. Our mission is to continue to develop solutions that help utilities address these challenges more effectively:

- Reducing costs
- Building a scalable, flexible architecture that supports mergers and acquisitions and other market changes
- Implementing new operating and pricing models
- Optimizing a distributed work force via mobile applications
- Monitoring and managing assets
- Implementing an industry infrastructure to enable customer switching



EDS provides the power to grow

Impending deregulation of the Spanish energy market provided new opportunities for companies flexible enough to adapt quickly to changing market demand. Leaders at Hidroeléctrica del Cantábrico wanted to seize the opportunity.

To compete effectively, the utility would have to revamp its legacy information systems, which were based on proprietary platforms and applications. Hidroeléctrica del Cantábrico could gain a distinct competitive advantage in the newly deregulated market - if it could implement these new technologies before its competitors.

EDS moved the utility's IT environment to an EDS service management centre in Barcelona, Spain, where we managed day-to-day operations. We also implemented a new, more agile enterprise system based on SAP R/3 and SAP IS-U.

Our collaborative outsourcing model enabled us to focus the utility's best resources on key projects. It also contributed to solid teamwork and greater enterprisewide system visibility.

The results were powerful. The flexible, highly scalable IT environment easily kept up with the utility's rapid growth. Hidroeléctrica del Cantábrico doubled its production of commercial energy and expanded its customer base by 75 percent. Rigorous quality-control methodologies reduced overall technology costs. And, the environment enabled the company to focus on its core business: being the recognized leader in high-quality energy delivery in the Spanish marketplace.

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