

THE EDS-EMC ALLIANCE GOES BEYOND STORAGE - MANAGING COMPLEX INFORMATION TO IMPROVE BUSINESS PERFORMANCE

The EDS - EMC alliance goes beyond storage – to delivery solutions that help enterprises manage the complexities of their automated networked information technologies to improve business performance.

Overview

EDS, an HP company, and EMC are the industry leaders in storage technologies and information services providing “storage on demand” when and where you need it.

EDS’ fully managed utility storage services are differentiated with EMC’s Information Lifecycle Management (ILM) capabilities. EDS and EMC apply ILM strategies to manage your enterprise information - from its inception, throughout its life cycle and ultimately to its disposal.

“Among EMC’s most valued partners, EDS provides our mutual customers with access to business critical information anytime, anywhere.”

Joe Tucci
Chairman, President and CEO
EMC

What the EDS-EMC alliance means to you

- EMC’s broad base of professional services provide specialized requirements that seamlessly integrate within EDS service offerings - accelerating the transformation for our clients during account start-up phase.
- EMC Consulting Services provide a catalyst for EDS offerings. As an example, we have contracted EMC professional services to be a part of EDS Delivery - Our delivery teams manage their time, accounts and projects for transformational services and improving service excellence
- EDS’ Enterprise Content Management Services have been built on EMC’s industry-leading Documentum product. By layering our management services around the EMC product, we are able to offer our clients document management across ITO, Applications and BPO in a consistent manner.



EDS EMC OFFERINGS

Applications Services

- Enterprise Content Management Integration Services

Business Process Outsourcing Services

- Document Processing Services

Infrastructure Services

- Server Management Services
- Storage Services
- Web Hosting Services

Security, Compliance and Continuity Services

- Governance, Risk & Compliance Management Services
- Identity & Access Management Services
- Information Security Management Services

EDS, an HP company
5400 Legacy Drive
Plano, Texas 75024

phone: 1 800 566 9337
visit: eds.com
e-mail: info@eds.com

EMC Corporation
176 South Street
Hopkinton, Massachusetts
01748-9103
phone: 1 508 435 1000
visit: emc.com

About the EDS Agility Alliance

The EDS Agility Alliance is a unique coalition of market-leading technology and business services providers aligned to build and deliver seamlessly integrated enterprisewide solutions. Together, our best-in-class, multisourcing approach offers the applications, business processes and IT solutions you need to meet your requirements for growth, productivity and innovation from a single business partner.

About EDS

EDS, an HP company, is a leading global technology services provider, delivering business solutions to its customers. EDS founded the information technology outsourcing industry more than 46 years ago. Today, EDS delivers a broad portfolio of information technology and business process outsourcing services to customers in the manufacturing, financial services, healthcare, communications, energy, transportation, and consumer and retail industries, and to governments around the world.

About EMC

EMC Corporation (NYSE: EMC) is the world's leading developer and provider of information infrastructure technology and solutions that enable organizations of all sizes to transform the way they compete and create value from their information. Information about EMC's products and services can be found at www.EMC.com.

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