



INCREASE BUSINESS PRODUCTIVITY WITH RAPID, SCALABLE SERVICES

BUSINESS PRODUCTIVITY ONLINE SERVICES

EDS, an HP company, in partnership with Microsoft, brings expertise to provide clients a “cloud”-based service for messaging and collaboration. This service is based on Microsoft’s recently launched Business Productivity Online Services (BPOS) and is enhanced by EDS’ value-adding services for the enterprise client market.

FEATURES

- **EXCHANGE ONLINE** - Provides access to e-mail, calendar and contacts while protecting against malware and spam; can be rapidly deployed, expanded and securely administered via a remote Web-based console
- **SHAREPOINT ONLINE** - Enables users to share documents, contacts, calendars and tasks through a single location and to collaborate with their team, manage content/workflow, search the Internet and more
- **OFFICE LIVE MEETING** - Facilitates connections among users through real-time meetings and events using only a PC with an Internet connection; enables collaboration on whiteboards via hosted Web conferencing services
- **OFFICE COMMUNICATIONS ONLINE** - Enables users to find and connect with the right person from the applications they use most; provides access to centrally managed rich presence and IM capabilities that work with numerous Microsoft Office system programs

Achieve cost-effective IT solutions

In today’s competitive global market, organizations need technology that enables flexibility and cost-effectively adds value to their operations. EDS BPOS can help relieve the burden of managing and maintaining business systems and reducing capital and operational expenses - thus freeing IT departments to focus on initiatives that can deliver positive outcomes for critical organizational goals.

Managed computing services with reliable global delivery

Together, EDS and Microsoft bring combined expertise and experience. Microsoft technology provides a comprehensive managed online software-plus-service business focused on cloud-based computing services. EDS provides a global delivery model and automated processes to provide ease of implementation, flexibility and reliability, which all add value to a client’s business. Your organization benefits from always-up-to-date technologies that are deployed rapidly, maximizing your valuable IT resources and reducing your need for infrastructure investments.

Flexibility, scalability and seamless connectivity

- EDS has delivered IT support for nearly 50 years, which enables us to provide the expertise and experience clients need.
- We provide clients the flexibility to decide which services to have hosted and which to keep on-premise, enabling them to quickly and easily extend new capabilities to the organization without straining IT resources. Plus, you can adjust your deployment model between on-premises and our hosted solution as your needs change.
- Our suite of services offer scalability, because there is no additional hardware to provision, no additional server software to buy, install or configure, and no expensive maintenance required.
- Our data centers provide seamless connectivity to the suite of services, as well as access to business-critical data.



KEY TREND

E-MAIL: A BUSINESS-CRITICAL APPLICATION

- Software-as-a-service (SaaS) continues its fast-paced growth as buyers seek shorter deployment times, faster ROI and pay-as-you-go pricing. Adoption in large enterprises is now at 16 percent, up 33 percent from the previous year's 12 percent (Forrester).
- North American companies are the heaviest users of SaaS, with approximately double the utilization rate of European firms (Forrester).
- Cloud computing and its subset, software-as-a-service, can improve business performance by rapidly transforming the supply chain for solid business value (Industry Week).

Source:

"Competing in the Fast-Growing SaaS Market," Forrester, March 12, 2008

Industry Week, April 2009

- EDS offers simple and centralized management with a single administrative panel that equips the IT staff to retain control over the services offered to end users. Plus, the Business Productivity Online Standard Suite works seamlessly with Microsoft Active Directory.

What you can achieve

- Reduce IT workload and increase company control on additional spend.
- Control costs and improve communications through this new hosted solution.
- Gain greater flexibility, enabling employees to communicate in the office, at home and anywhere, while maintaining appropriate levels of security and controls.
- Benefit from an "evergreen" model that reduces migration and infrastructure investment, while ensuring customers have the latest hardware and software versions.

Proven expertise and leadership

- EDS is the market leader in desktop and managed messaging services and is a leading partner for Microsoft.
- EDS has delivered complete messaging solutions in more than 50 countries.
- We manage more than 1 million SharePoint and 500,000 Office Communications Server seats and more than 4.6 million mailboxes worldwide.
- EDS filters and blocks more than 99 percent of incoming spam and viruses, and daily, we prevent billions of junk-mail messages from reaching clients and employees.
- We have more than 20 years of experience implementing electronic messaging systems globally.

A history of collaboration

EDS and Microsoft have a 20-year history of delivering enterprise-ready communications and collaboration solutions. This ground-breaking new agreement extends the partnership, demonstrates the value of the EDS Agility Alliance and further consolidates HP's similarly long-standing relationship with Microsoft.

As a member of the EDS Agility Alliance, Microsoft provides a standard platform for EDS' desktop and server operating systems and integrated development environments. EDS will continue to offer traditional enterprise-class services and cloud-based Microsoft Online Services.

The EDS Agility Alliance is a coalition of companies globally recognized for their quality, products and value to clients.

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