

## EDS AND SUN PARTNER TO PROVIDE INNOVATIVE, SCALABLE, PREPACKED SOLUTIONS TO TRANSFORM CLIENTS BUSINESSES

EDS, an HP company, and Sun provide virtualization technologies and utility computing solutions that help you reduce total cost of ownership and increase business agility.

### The right business solutions

The EDS-Sun alliance creates a full range of IT consulting, planning, and architectural expertise. From implementation to day-to-day operations, EDS and Sun provide end-to-end services that scale globally using industry-leading technology with reduced risk and lower capital costs. Sun's platform and Java™ technology - combined with EDS' experience in systems implementation, integration and consulting - provide the best leading technologies, such as utility-based IT solutions, Web site management, Web service applications, data center outsourcing and application hosting, to name a few.

### What the EDS-Sun alliance means to you

Working as a team, EDS and Sun bring expanded global experience, thought leadership and industry know-how to any client relationship. This teamwork yields significant benefits for our clients:

- EDS' extensive experience with Sun results in improved service delivery quality and fewer outages. EDS is highly qualified, managing over 37,000 Sun servers globally - making it the largest install base under management by any global systems integrator.
- Sun and EDS work together to modernize customers' computing infrastructure. Sun's innovative approach to secure, high-performance, energy efficient computing underpins the EDS agile infrastructure.
- The alliance offers clients streamlined, secure and simplified processes for managing user identities across varieties of computing infrastructures and application environments. These security solutions are a primary defense, resulting in minimized risk, productivity improvement, organizational efficiency, privacy, regulatory compliance, and cost reduction.

*"EDS and Sun Microsystems share a common vision of using the network to help our customers eliminate boundaries and collaborate in new ways."*

**Scott McNealy**  
Chairman  
Sun Microsystems



## EDS SUN OFFERINGS

### Applications Services

- Applications Management Services
- Applications Modernization Services
- Integration and SOA Services

### Infrastructure Services

- Data Center Modernization Services
- Server Management Services
- Storage Management Services

## About the EDS Agility Alliance

The EDS Agility Alliance is a unique coalition of market-leading technology and business services providers aligned to build and deliver seamlessly integrated enterprisewide solutions. Together, our best-in-class, multisourcing approach offers the applications, business processes and IT solutions you need to meet your requirements for growth, productivity and innovation from a single business partner.

## About EDS

EDS, an HP company, is a leading global technology services provider, delivering business solutions to its customers. EDS founded the information technology outsourcing industry more than 46 years ago. Today, EDS delivers a broad portfolio of information technology and business process outsourcing services to customers in the manufacturing, financial services, healthcare, communications, energy, transportation, and consumer and retail industries, and to governments around the world.

## About Sun

Sun Microsystems develops the technologies that power the global marketplace. Guided by a singular vision - "The Network is the Computer" - Sun drives network participation through shared innovation, community development and open source leadership. Sun can be found in more than 100 countries and on the Web at <http://sun.com>.

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