



## AUTOMOTIVE SUPPLIER SIMPLIFIES PROCESSES WITH ELECTRONIC REPORTING

### DELPHI PACKARD ELECTRIC

/// CASE STUDY



This electrical/electronics supplier saw the potential to maximize the return on investment (ROI) of its legacy environment and gain efficiency by reallocating its print services. In stepped EDS, an HP company, helping to realize this vision and more. Today, Delphi Packard generates and distributes reports and data electronically, which cuts costs by 65 percent.

#### CLIENT PROFILE

[www.delphi.com](http://www.delphi.com)

Delphi Packard Electric is a division of Delphi, a leader in the automotive supply industry. With more than 150,000 employees, every division of Delphi works to maintain an effective and innovative approach to success.

**Industry:** Manufacturing

**Headquarters:** Troy, Michigan

**Business Need Addressed:**  
Productivity

*"Demonstrating a teamwork culture, EDS delivered just what we needed - robust report service and sweeping cost reductions."*

David Severt  
Delphi Packard

#### Delphi Packard needed modern, efficient print services

Delphi Packard Electric Systems, a division of the world's leading automotive supplier Delphi, engineers and manufactures optimized electrical/electronic distribution systems that define and drive the vehicles of the 21st century. From bussed electrical centers, sensors, and thin profile switches for automobiles to high-speed, high-density interconnects for the communications market, Delphi Packard is continually introducing innovative technologies to enhance the customer experience. Yet, when it came to managing its own invoices, reports and more than 10 million pages of paperwork per month, Delphi Packard needed some technology savvy. Over time, the company's print services had become costly and cumbersome, requiring four print centers just to produce reports.

What Delphi Packard needed was a modern, efficient system for generating and distributing reports - one that could control printing costs and ensure rapid, reliable access to mission-critical information. So EDS proposed implementing an electronic report distribution system, which would help minimize Delphi Packard's cost burden while maximizing the value of its legacy reporting environment. Eager to bring its internal operations to the level of its next-generation product line, the company looked no further than EDS.

#### EDS digitized forms and reports

In keeping with our best-of-breed Enterprise Report Management service, EDS migrated 2,800 print files to digital format. This involved converting forms, portable document format (PDF) reports and line data with leading-edge conversion software.

Now, Delphi Packard employees only need a Web browser to access thorough, up-to-date reports from anywhere, at any time. Beyond enhanced data availability, the solution provides greater visibility into operations and an arena for greater employee collaboration.

Electronic report distribution also enables the company to simplify operations. In fact, Delphi Packard closed four print centers within a year of the solution's launch, saving the company a whopping 65 percent annually.

## Services featured

- Applications Development Services
- Document Processing Services

*"EDS delivered a solution that drastically improved the efficiency and effectiveness of information distribution.*

*Today, printing costs have been eliminated altogether, data is instantly available to employees electronically and global collaboration is a daily reality."*

**David Severt**  
Delphi Packard

## Delphi saved \$800,000 a year on printing costs alone

With electronic reporting, employees no longer had to wait four to eight hours for paper-based reports to be distributed. Rather, reports were available within 15 minutes of creation. Plus, these reports were more content-rich as well since electronic distribution made it easier to export data to spreadsheets for further analysis. Company executives and employees worldwide could participate in cross-border meetings with everyone looking at the same data or report.

Delphi Packard reaped a higher ROI from its legacy environment and saved \$800,000 a year from print infrastructure reduction. That success fueled an expansion of scope as the company works to distribute partner documents electronically, as well.

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