

## APPLICATIONS MANAGEMENT SERVICES VIDEO

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**Abstract:** HP/EDS can reduce maintenance costs, make the right resources available when they are needed, and manage the risk of change, which enables you to return your focus to your core business.

### **Narrator:**

As one of the industry's largest applications outsourcing providers in the world, EDS Applications Management Services gives you more choice and control of costs based on business needs.

Whether we provide full support for select applications or for an entire portfolio of applications, EDS can reduce maintenance costs, make the right resources available when they're needed, and manage the risk of change – all of which enables you to return your focus to your core business.

EDS' applications management offering achieves flexibility and scalability through our innovative tiered services and delivery model that lets you choose support based on business needs at the application level ... plus predictive, adjustable pricing and a flexible contracting mechanism that allows for changes in the application portfolio or services. This means you can lower the cost of running less-critical applications, while maintaining the highest levels of service for critical applications.


In addition, we achieve optimization by:

- Restructuring the organization and relocating relevant work offshore
- Optimizing the staff skill mix for application support work
- Replacing contract workers
- Implementing standard global methods, processes and tools
- As well as implementing other performance and productivity improvements.

Does all of this work? Absolutely. With EDS' innovative Applications Management Services, you can reduce cost and maximize the value of applications. In fact, EDS clients are seeing a reduction in applications maintenance costs of up to 40 percent.

You can also gain options and flexibility through tiered pricing that is aligned to levels of service, which creates greater business value.

Achieve more visibility and control over applications management costs, as predictable fixed pricing with variable components lets you know exactly what you are paying for, and helps you accurately measure performance.



Finally, this approach allows you to focus on the service levels required by the business, which in turn helps you shift IT expenditures from maintenance and operations to innovation.

At EDS, we are committed to giving our clients more choice and control over their business to create a competitive advantage.

And with EDS Applications Management Services, you can focus on your top priorities, instead of maintenance issues, for better business outcomes.

For more information, contact your HP representative, or visit our Web site.