



## ENSURING PERFORMANCE AND REDUCING COST

### EDS NETWORK MANAGEMENT SERVICES

As enterprises strive to stay competitive in today's global market, EDS, an HP company, provides a solid, expertly managed network foundation that supports enterprise data, applications and processes. From beginning to end, EDS Network Management Services is an attractive alternative to resource- and capital-intensive in-house support.

#### FEATURES

- Managed LAN solutions address the client's local and campus networking needs and support either traditional LAN-based applications or converged voice, video, and data services.
- A managed wireless LAN enables clients to securely extend the reach of their corporate LAN network to maximize the productivity benefits of a WLAN infrastructure.
- There is a managed router single point of contact for design, configuring, proactive troubleshooting and management of customer routing devices.
- ProCurve brings together infrastructure, management and support and reduces the complexity of managing your network with a single, highly integrated management platform

#### Complex network environment distracts from critical priorities

Many enterprises have grown through mergers and acquisitions. This resulted in disparate management and networks that often lack an overarching technology plan and require a significant influx of capital dollars to upgrade. These hard-to-fix systems, along with unreliable security, distract enterprises from their critical priorities: network and business growth. Data and applications aren't consistently available. Service-level management is a pain. And adjusting to multiple vendors' business processes further complicates an already complex juggling act.

#### Fast, reliable solution speeds communication and reduces cost

EDS provides the means to transform a disparate environment, integrating the network, applications and computer platforms it supports into a single, secure infrastructure. EDS delivers managed, secure, integrated services that interconnect your enterprise, buyers and suppliers. Plus, EDS supports the adoption of emerging technologies, such as converged networks and mobile access solutions, to give you a competitive edge. We provide a communications foundation and a vehicle to move you toward usage-based and virtualized services.

#### Comprehensive, consistent and scalable services

- Comprehensive services address traditional disciplines of network monitoring and management for network devices, including asset management, configuration and change management, performance reporting, and problem resolution.
- Globally consistent, integrated network management standards, processes and tools help clients implement new network technologies across the enterprise, manage disparate networks and ensure reliable network performance across their businesses, regardless of network complexity.
- Scalable solutions simplify network operations and maximize network performance.
- Convenient, consolidated reports detail every aspect of network operations so that an extended enterprise can share critical business information fast.



## END-TO-END MANAGED NETWORK SERVICES TRANSFORM COMMUNICATIONS

When a leading bank with the largest financial services network in the United States wanted to transform that network, EDS offered comprehensive network management services and expertise the company could bank on.

After transitioning nearly 1,000 of the bank's IT and operations employees to EDS, we took responsibility for all IT vendor management. The network transformation ended two months ahead of schedule, with the bank reducing approximately 130 network suppliers, 700 vendor contracts and 14,000 network-related invoices down to just one.

The bank now enjoys lower costs, faster communications and improved reliability. And with better visibility into its operational costs, significantly lower expenses and reduced capital requirements, the company achieved marked improvement to its bottom line.

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## Gain a secure environment that grows communications and cuts spending

- Get consistent service and significantly lower security risks with an integrated technology platform and a common management environment.
- Enjoy peace of mind with proactive, ongoing monitoring of network health.
- Streamline business processes so you can grow your communications environment.
- Cut total IT spending by up to 25 percent with a single, reliable communications infrastructure.

## EDS expertise and reach delivers results that speak volumes

- EDS and HP, combined, have more than 55 years of experience in network management.
- We deliver network management services for more than 1,000 clients globally.
- EDS supports many of the largest and most complex global enterprise network infrastructures for our clients.
- EDS has been a Gartner Managed & Professional Network Service Provider Magic Quadrant "leader" since 2008.
- We manage the largest private corporate network in the world, which supports 3,000 locations and connects 600,000 users for one of our government clients.
- We deliver best-in-class network management out of five Global Network Operation Centers (GNOC) and 25 GNOC support sites located in regionally dispersed regions to maximize work force efficiencies and keep labor prices under control.
- We use a best-in-class network life cycle management approach that integrates communications industry best practices with business process quality standards, which include eTOM, TMN, CMMI®, ISO and ITIL.