



Features

- Integrated solution of
 - EDS' methodology and global delivery capabilities
 - HP reference architectures and software technologies
 - SAP best practices
- Built upon specific, proven and repeatable optimization packages delivered by EDS and SAP
- IT optimization is enabled through the EDS Designed for Run™ principles

ACCELERATE IMPLEMENTATIONS AND QUICKLY REDUCE COSTS

HP RAPID TRANSITION SERVICES

HP Rapid Transition Services bring together the strength of EDS' services with HP's technology to quickly transition existing SAP implementations to more efficient and more easily maintained solutions. This program enables customers to lower their total cost of ownership and accelerate time to value.

The Economics of Success

As the current global economic downturn wears on, the pressure to cut back on IT continues to grow. Successful IT leaders will balance the cost-saving imperative with the need to support the long-term strategic goals of the business. In good times or bad, the single most effective strategy for IT is to prioritize investments based on strategic value, and then allocate the resources necessary to deliver results.

For many enterprises around the world, SAP solutions have become an integral part of the business for everything, from managing customer and partner relationships, to driving efficiencies on the manufacturing floor, to exploiting business intelligence and innovation. An SAP solution represents a large, mission-critical investment that has grown over many years of updates and expansion. Often they are dated, inflexible and often at a high degree of risk for failure. Outdated SAP software cannot provide the flexibility needed to support business innovation. How do you quickly upgrade your SAP environment and simultaneously reduce costs?

Rapid Execution for Rapid Results

Optimization is enabled through the EDS Designed for Run™ principles that provide the foundation for achieving efficiencies throughout the SAP lifecycle. HP Rapid Transition Services bring together the strength of EDS' services with HP's technology to quickly transition existing SAP implementations to more efficient and more easily maintained solutions.

By pre-packaging automation software such as HP Quality Management Solutions for SAP applications and reference architectures with EDS' methodology, global delivery capabilities, and industry best practices from selected partners, enterprise customers are enabled to lower their total cost of ownership and accelerate time to value.



BENEFITS

- Lower TCO, increase ROI and realize immediate value.
- Leverage HP's unique capability of supporting business technology holistically from hardware to software to business applications and business processes.
- Flexibility of a measured SAP modernization process that aligns with your business needs.
- Increasing time to value of SAP projects by an average of 15 percent through the implementation of specific, proven and repeatable optimization packages.



EDS, an HP company
5400 Legacy Drive
Plano, Texas 75024

phone: 1 800 566 9337
visit: eds.com
e-mail: info@eds.com

HP Rapid Transition Services include HP innovation across its methodology and automated delivery capabilities that help drive more efficient SAP implementations. These pre-packaged offerings are available to increase efficiencies across the entire SAP lifecycle:

- Methods, Program and Project Management, Governance and Learning
- Data and Project Optimization
- Quality and Performance Optimization
- Applications Management Services (AMS) Optimization

HP Rapid Transition Services helps customers lower TCO, increase ROI and realize immediate value by:

- Aligning HP's implementation strategy around hardware, software and automation tools, built by EDS and HP
- Creating a differentiated implementation approach that focuses on rapid packaged execution to drive immediate client innovation, with a shortened ROI
- Allowing clients to drive phased innovation to their existing SAP investment

Accelerate implementations and quickly reduce costs

HP Rapid Transition Services help optimize SAP implementations and lower TCO by as much as 20 percent. This savings will set the stage for emerging from today's economic climate stronger and more competitive. HP Rapid Transition Services changes the economics of technology and build an infrastructure that delivers whatever the business demands - today and into the future.

SAP Expertise for Accelerated Business Outcomes

- EDS supports more than 1.7 million SAP users in 54 countries and nine languages.
- Together, EDS and HP operate in 170 countries and provide service offerings in more than 80 countries.
- EDS has more than 6,800 SAP professionals in 27 global SAP competency centers, providing global applications implementations, management and hosting services around the clock.
- EDS is an SAP Services Partner in 10 countries spanning the Americas, EMEA and Asia Pacific.
- EDS and SAP have been working together to provide enterprise solutions since 1990.