



JULY 27, 2009

We Deliver For Our Clients!

What a powerful way to describe the work we do every day.

As many of you know, delivering NGEN requirements "Now" is the next level of our demonstrated commitment to the needs of our Sailors and Marines and all those who support them. We are delivering the added interoperability, mobility, performance and security our clients' missions require, as well as the flexibility and functionality that is NMCI.

Put simply, the enhancements we are making to NMCI today deliver much of what the Navy is looking to achieve in the coming years with NGEN.

So, thank you for all of your hard work.

And, special thanks to NMCI team member, Charlotte Perkins. Charlotte is part of the NMCI Marketing and Communications team and works out of Plano. Her most recent work on a variety of communications projects for NMCI enables Sailors and Marines to achieve seamless operations with mission capabilities. This management is a huge step forward for the Navy and Marine Corps and how they do business.

Charlotte Perkins - Delivers For Our Clients

Kevin Durkin
Vice President of Navy Programs





Charlotte Perkins **IS NGEN NOW**

NMCI Marketing and Communications EDS, Plano, Texas

When you ask co-workers to describe Charlotte Perkins, one theme that arises again and again is the enthusiasm that she brings to her job.

Charlotte, a five year EDS veteran, is part of the NMCI Marketing and Communications team. In this role, she keeps both clients and internal employees current on the ever-expanding capabilities of the NMCI network. Through a variety of programs, Charlotte helps the Navy and Marine Corps get the most value from their NMCI investment. With system upgrades and new capabilities arriving monthly, Charlotte deciphers the latest features and explains how they affect the mission capabilities of Sailors and Marines or the EDSers who support them.

"I believe that I have a unique role at EDS," says Charlotte. "I am proud to be part of a team that helps communicate EDS' strengths, differentiators and solutions directly to the Department of the Navy. I work day-in and day-out so that the Navy and Marine Corps know that for every IT challenge they have, EDS will work with them to find solutions that can help to support their missions."

Some of the most influential events Charlotte manages are "NMCI In The Know" sessions. These global broadcasts introduce new programs, products and initiatives to Navy and Marine Corps users.

During her tenure, Charlotte's work has run the gamut from developing advertising campaigns, to planning and executing outreach events, to even stepping in and presenting an NMCI solution to our clients.

Recently, when it was logistically impossible to get our subject matter expert to the Marine South Conference at Camp Lejeune, Charlotte stepped in and gave the presentation herself. "Charlotte didn't miss a single beat," commented Bill Chaplin, EDS Marine Corps Account Director. "She sat down with NMCI specialists prior to the event to learn about the Deployable Site Transport Boundary and then presented the solution - complete with a technical demonstration - to a group of U.S. Marine G-6s. This is the type of "can-do" spirit that Charlotte brings to work every day."

Greg Deabler, EDS' Global Defense Industry Executive, recalled "that performance at Camp Lejeune in front of the Marines is deserving of a purple heart. She was driven by a purpose higher than self."

And when you ask Charlotte her favorite job component, she says, "I enjoy my position because I get the opportunity not only to learn about EDS and the solutions we deliver to the Navy, but I get to spend time with our nation's service members.

"I didn't grow up with a family that was involved in the military. Prior to taking this job, I didn't have a full appreciation of what it meant to be in the armed forces," she remarked. "Recently, I was able to participate in a homecoming ceremony at Camp Lejeune, and it makes you so grateful for what our men and women in uniform do for us and our nation every day."

